

We have urgent opening for **“Sales Executive”** in Ahmedabad location.

Company : Shaswat Textiles Pvt Ltd
Industry : Textile / Retail
Department : Sales / Marketing
Designation : Executive
Experience : 0 to 5 Years (Fresher’s can apply)
Salary : Negotiable
Job Location : Ahmedabad

Job Description:

- Identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media.
- Builds business by identifying and selling prospects; maintaining relationships with clients.
- Set up meetings with potential clients and listen to their wishes and concerns
- Meet with potential clients to determine their needs
- Prepare and deliver appropriate presentations on products.
- Ensure the availability of stock for sales and demonstrations.
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- Stay current with trends and competitors to identify improvements or recommend new products.